French Marine Industry in motion

- **Represents** the interests of the French maritime industry
- **Promotes** France’s technological and industrial expertise
- **Supports** harmonious development and competitiveness of the industry

- ₯ 8,5 billions accumulated for the French industry
- 🔄 42,000 jobs
- 🌍 2nd ranked in Europe 6th worldwide

www.gican.fr
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FRENCH DEFENCE INDUSTRY - LIST OF EXHIBITORS

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LET’S GET TOGETHER!

PARTNER OF THE FRENCH MARINE INDUSTRY

You want to get better acquainted with the French marine industry?

You want to interact with leaders of the French marine sector?

You want to take part in two major international exhibitions in Paris?

www.gican.asso.fr
France-Thailand relations cover a long period. An active and friendly cooperation has been pursued since the 17th century and has intensified over the past fifteen years. Thailand, a founding member of the Association of Southeast Asian Nations (ASEAN), plays a key role in the region, notably in respect of economic development. Thailand is one of France’s major business partners in the region.

The region is subject to a number of maritime security and safety issues along with the increasing tensions relating to territorial claims. In this context France and Thailand work closely together to ensure the regional security and stability. Our active business relationships are remarkably fostered by the 250 French businesses currently established on Thai territory.

France-Thailand military relationships are equally strong, among the oldest France maintains in Asia. A hundred years ago, back in 1917, Thailand sent an expeditionary force to France to fight for our freedom. Today a training programme forms the bedrock of our military cooperation, and many Thai officers are now trained in France.

Our relationship of trust with Thai armed forces materializes in several ways including contracts involving for instance the recent sale of France to Thailand several helicopters designed and built by Airbus Helicopters. Thai land forces are further equipped with the CAESAR cannon from Nexter. The French Pavilion at Defense & Security 2017 gathers French manufacturers who wish to share their know-how and high technology equipment liable to meet the needs of Thai forces as well as other forces involved in securing the Asia-Pacific region.

I wish you a successful show full of promising meetings with a view to achieving long-term viable industrial cooperation.

Hugues D’ARGENTRÉ
GICAN’s Export Advisor
French Pavilion Map
DEFENSE & SECURITY is organised by GML EXHIBITION with support of Thaï Defense Ministry.

This exhibition will take place in halls 6 & 8 in IMPACT Exhibition & Convention Center à Muang Thong Thani, Thailand.

For the first time, this year, a partnership is engaged with DSA Exhibition in Malaysia.

Key figures:
Attended by more than 300 official delegations from over 35 countries led by the Ministers of Defence and Chiefs of Army, Navy and Air Force.

5,000 quality trade visitors and professional decision-makers in the defence and security industry from 60 countries.

CONTACTS

The French pavilion is organized and coordinated by:
GICAN - French Marine Industry Association & SOGENA
60, rue de Monceau
75008 Paris - France
Tel: +33 (0)1 56 59 15 15
Email: contact@gican.asso.fr
Website: www.gican.fr

Pavilion organiser contact:
Sabrina JONAS - Sales manager
Tel: +33 (0)6 70 07 93 64

Contact of the French Embassy:
35, Charoenkrung soi 36 - Rue de Brest
Bangrak
Bangkok 10500
Thailand
Tel: +66 (0)2 657 5100
Fax: +66 (0)2 657 5111
The Ambassador: S.E.M. Gilles GARACHON
ATDI is a global market leader in solutions for the design, planning and modelling of radio networks and spectrum management. ATDI supplies software and services to:

- Security & emergency services
- Defense forces
- Network operators
- Regulation authorities
- Broadcasters
- Equipment suppliers & integrators.

ATDI develops, supplies, and supports a comprehensive set of software tools for both military and civil network. The company’s software tools are technology-agnostic, incorporate the latest propagation models and are ITU-compliant.

The combination of software and consultancy expertise means that ATDI is in a unique position when it comes to understanding complex customer requirements relating to spectrum regulation, occupancy, and management.

Today ATDI counts more than 2,000 customers since the creation of the company and more than 21 new versions of ATDI software solutions have been released all over the world in that time. ATDI is among the leaders of the world market of all-in-one solutions for radio network planning and spectrum management and is an undisputed leader in electronic warfare and tactical communications field.

ATDI presents HTZ warfare, the most comprehensive advanced radio planning and spectrum engineering software for electronic warfare and tactical communications. HTZ warfare enables the design, plan and optimization of military communication networks for frequencies ranging from a few kHz up to 350 GHz.

HTZ warfare provides advance features for EW/CEW, tactical comms, UAV, jamming, interception, Radio COMMs, Satellite, DF, RADAR, and digital cartography.

HTZ warfare is used worldwide by:
- C4ISR: Computerized Command, Control, Communications, Intelligence, Surveillance, Reconnaissance services
- Armed forces (Air, Navy, Land)
- Police, Emergency, Border patrol and Security services
- Spectrum regulators
- MODs
- Tactical communications
- Military equipment integrators.

ATDI

11, Boulevard Malesherbes
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Tel: +33 (0)1 53 30 81 41
www.atdi.com
Contact: Stella MONOD
Director
smonod@atdi.com
COMPANY PRESENTATION

Euronaval 26th edition will be held at the Paris Le Bourget exhibition center from 23 to 26 October 2018. Organized under the joint patronage of the French Ministry of Defence and Secretariat General to the Sea, Euronaval is the unique networking opportunity for industry involved in naval defence, maritime safety and security, shipbuilding, and manufacture for systems and equipments. The specialists, policy makers and buyers from all over the world come to identify the new trends and discover the materials of future.

Euronaval is the leading trade show in the naval defence and maritime industry sector.

10 REASONS FOR EXHIBITING

- Participate in the profession’s reference show
- Promote your international image
- Support your export ambitions
- Meet your customers and partners
- Elaborate or continue contacts with your future customers
- Discover the technological evolutions
- Identify the viable market
- Anticipate the market evolutions
- Demonstrate the control of your know-how
- Demonstrate the capacity for innovation

EURONAVAL AT A GLANCE

- 403 exhibitors from 34 countries
- 23,250 trade visits from 100 countries
- 90 official delegations from 64 countries
- 15,000 sq.m total stand area

Euronaval is now the leading international gathering for the naval and maritime industries with a B2B forum that ensures simple, efficient networking between SMEs and higher-tier contractors.

Today, more than ever, Euronaval is the place to learn about the latest innovations and technologies for naval forces and players in the ‘state actions at sea’ sector, the trade show where naval and maritime decision-makers and contractors do business and the thinkshop for the world’s naval and maritime communities.

EURONAVAL

60, rue de Monceau
75008 Paris – FRANCE

Tel: +33 (0)1 56 59 15 15
www.euronaval.fr
Contact: Julie Boozer, Sabrina Jonas, Caroline Roche
Commercial Department
sales@euronaval.fr
COMPANY PRESENTATION

GK Pro, one of the leading suppliers of the French Police Forces.

Today’s world has undergone drastic changes and transformations since GK PROFESSIONAL first set up shop in April 1984.

Since then, GK Pro innovates in the field of equipment for Defense and Security Forces. Through our cutting-edge research and development program, we deliver innovative design, and produce and distribute highly qualitative products.

For over 30 years, we have evolved at our customer’s side. There is increasing demand on law enforcement and security forces, who are seeing rising numbers of interventions and facing levels of violence never seen before. New developments in terms of materials, processes and technologies are constantly being released, and all these innovations are reflected in the way we design, manufacture and distribute our products, to make sure each item in our catalogue offers maximum levels of safety.

EQUIPMENT / PRODUCTS / SERVICES

PRODUCTS:

FOCUS ZONE:
Asian market.
COMPANY PRESENTATION

HUTCHINSON Defense & Mobility develops and provides solutions on which are relied upon worldwide by soldiers to ensure mobility and safety in all terrain and combat situations. Our run-flats systems, our tyre-shields systems, our safetanks systems have withstood some of the harshest wartime conditions, and have proven to be priceless to the protection of the crew and its vehicle.

EQUIPMENT / PRODUCTS / SERVICES

Runflats for military/civilian applications
Aluminum rims & Tactical Aluminum rims
Tire sidewall protection TS2™
Self-sealing protection for fuel tank & tanker
Track pads/shoes for tanks.

HUTCHINSON SNC

4, Rue de Londres
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Tel: +33 (0)1 39 37 41 55
www.hutchinsonrunflat.com
Contact: Eric CLAEYSEN
Sales Export Manager
eric.claeysen@hutchinson.com
COMPANY PRESENTATION

KERSHIP is a joint venture founded in 2013 by PIRIOU and NAVAL GROUP, two experts in naval engineering, shipbuilding, military systems and services. This partnership is based on the complementary skills and expertise of both companies: PIRIOU, 50 years of expertise in civil shipbuilding and NAVAL GROUP, a world leader in naval defence markets.

KERSHIP offers a range of vessels up to 95 m for law enforcement at sea: navies, coastguard services, customs services, scientific institutes, etc. Thanks to the expertise of its parent companies, KERSHIP works with and supports navies and public services throughout the life cycle of their ships, from construction to delivery, including after-sales service and In-Service Support (ISS).

EQUIPMENT / PRODUCTS / SERVICES

KERSHIP offers a full range of reliable and robust vessels, easy to operate and maintain, and equipped with state-of-the-art missions systems adapted to the requirements of navies and public services.

This range comprises Fast Coastal Patrol Vessels (CPV) for police operations in coastal waters, Offshore Patrol Vessels (OPV) for offshore safety and defence, Multi-Purpose Vessels (MPV) and specialised vessels for hydrography, transport, training, etc.

KERSHIP

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www.kership.com
Contact: François MORIZUR
Responsable Marketing et Offres
f.morizur@kership.com
COMPANY PRESENTATION

Nexter is a company of KNDS, the European leader in land defense. Its mission is to meet the needs of armies all around the world, through the design, development and production of high-end defense systems, artillery and armored vehicles (TITUS®, CAESAR®) for land forces. Its expertise also covers the supply of systems and ammunition to air forces and navies.

EQUIPMENT / PRODUCTS / SERVICES

As a land defense systems integrator and as the heir to more than 250 years of expertise, Nexter is the manufacturer of a long line of vehicles (VBCI, TITUS®) and artillery system (CAESAR® range). The group uses its expertise in the defense sector to develop and provide solutions on the security market, such has the TITUS® in Homeland Security configuration.

The Nexter Robotics subsidiary also provides high-performance, innovative solutions for urban protection.
# PAVILLONS FRANCE

## 2017

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<td>Paris, France</td>
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<tr>
<td>NAVDEX</td>
<td>19 - 23 Février</td>
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<tr>
<td>LIMA</td>
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<td>SOFINS</td>
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<td>LAAD</td>
<td>4 - 7 Avril</td>
<td>Rio de Janeiro, Brazil</td>
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<td>IMDEX</td>
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<td>IMDS</td>
<td>28 Juin - 2 Juillet</td>
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<td>PACIFIC</td>
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<td>SMM INDIA</td>
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<td>DEFENSE &amp; SECURITY</td>
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<td>MARINTEC</td>
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<td>DIMDEX</td>
<td>12 - 14 Mars</td>
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<td>APM</td>
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<tr>
<td>DSA</td>
<td>16 - 19 Avril</td>
<td>Kuala Lumpur, Malaysia</td>
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The GICAN is a professional organization bringing together French industrialists from the shipbuilding and maritime sector.

It unites major contractors, system and equipment providers, as well as SMEs and MMCs who contribute to the design, construction, maintenance and implementation of military vessels, medium and large tonnage trade vessels, and specialized vessels. They also play an important role in the emergence of Marine Renewable Energies.

The GICAN’s ambition is to promote the development of the French maritime industry, within the context of global economic “maritimization”. This will allow the GICAN to play a leading role promoting, securing and protecting maritime, air-sea, submarine and coastal areas.

The aim of this organization is to promote and defend the interests of its member companies. Alongside representatives of other industries and groups, both French and European, it has the qualifications to initiate and implement all issues that affect the development of the naval and maritime industry.